

Success Story | Right-Size by Align

Branch Office Closure Brings in Big Savings

The Overview

A financial firm sought to close one of their large US offices, located in Seattle, WA. To kick off this project, they engaged Align as their technology partner to collaborate with key stakeholders and oversee various aspects of this critical branch closure.

The Align team was able to offer the client an all-in-one solution that included:

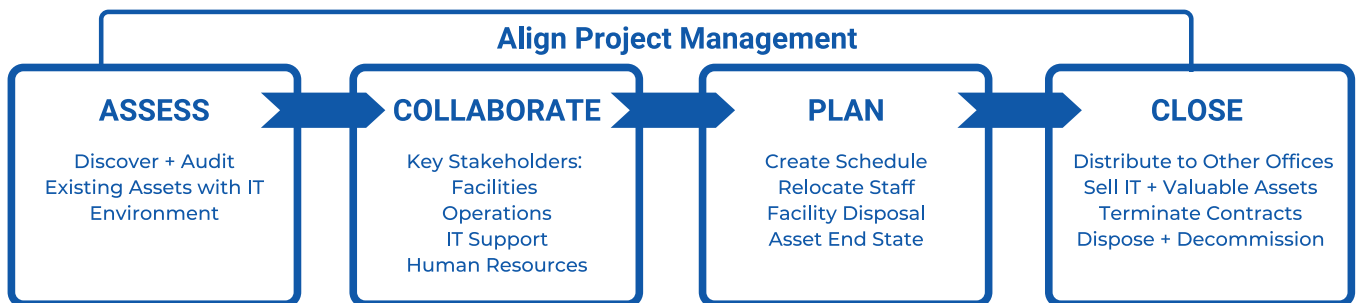
- Project Management
- IT Asset Disposition Plan
- On-Site Data Center Decommission
- IMAC Facilitation
- Third-Party Vendor Oversight
- Circuit and Maintenance Cancellations

The Solution

To determine how to best manage this closure, Align performed an inventory to get broader insight into their specific environment and assets. We worked with various departments including Facilities, Networking, Human Resources, Real Estate, Finance, Telecom, and IT to ensure we understood ownership and responsibilities. This allowed Align to develop a risk-free office closure program in accordance with the client's policies for lease terminations, compliance, change management and data integrity.

Using Align's certified IT Asset Disposition process (ITAD), our experts categorized, redeployed and decommission the IT assets. Once the office technology was removed, Align was able to manage other closure elements, including, repurposing other high-value non-IT assets, submitting cancellation orders for telecom circuits, and ensuring other operational charges were disabled, such as: electricity, security, monitoring services, etc.

OFFICE CLOSURE PROCESS



The Results

This project was completed in less than 30 days from start to finish—the client saw immediate savings of \$2.22M in annual rent alone from this office closure. Align guaranteed the client's 1,468 high-value assets were inventoried, redistributed and destroyed with zero risk. By closing the office, they saved nearly \$90K in monthly operating costs, as well as additional savings by eliminating software licenses.

We continue to work with this client on their workplace strategy and are leading additional office builds, consolidation and closure programs.